

SK NEWS

for customers and partners of the PORT OF KIEL January 2019 Issue

Dear friends of the Port of Kiel,



last year again, more than 7 million tons of cargo were handled and far more than 2 million passengers could be welcomed in our port. Kiel is well on course and has achieved top results in the cruise sector: passenger numbers went up by 16 % and the total tonnage by 14 %. In order to strengthen the Port of Kiel's competitive position we keep on investing substantially in the infra- and superstructure. We increase efficiency through restructuring the access area to the Ostuferhafen. We expand our capacities at the Ostseekai Cruise Terminal and we consistently implement our BLUE PORT Concept by establishing onshore-power supply facilities. As soon as 2020, Kiel will be able to supply about half of the vessels calling at the port with onshore-power and therefore take a leading role. Concerning the cargo sector, the Norwegian Color Line sets a positive mark right at the beginning of the new year by operating an additional cargo carrier from then on. Kiel will also continue to grow in the cruise sector and serve as homeport for "MSC Meraviglia", a whole new size category.

I wish you a successful year 2019 and hope you enjoy reading the latest issue of our SK News!

Yours,

Dr Dirk Claus Managing Director

CARGO FERRY NEW TERMINAL COLOR CARRIER OSTSEEKAI

Color Line boosts the cargo transport between Norway and Germany. Operating the "Color Carrier" nearly doubles the transport capacity for trailers. In addition to the cruise ferries "Color Fantasy" and "Color Magic", the cargo ferry will offer three more roundtrips a week between Kiel and Oslo as from the middle of January. So you can choose out a total of ten departures per week and direction between Germany and Norway.



The "Color Carrier" departs from Norwegenkai on Tuesdays, Thursdays and Saturdays at 7 p.m. It arrives in Oslo on the following day at 4 p.m. With a loading capacity of 1,775 lane metres, it will carry on up to 120 trailers per trip. Therefore, Color Line contributes significantly to shifting traffic from the roads to the eco-friendlier sea transshipment. Recently, another 1.5 million Euros were invested in the Norwegenkai Terminal facilities in order to ensure smooth handling processes also for the additional load units. The aim is to increase the share of rail cargo transport in the hinterland transport mix as much as possible.

Start of building construction works at Ostseekai. Lord Mayor Dr Kämpfer, Town Councillor for Urban Development Grondke, the architects and Dr Claus jointly laid the foundations for the new passenger terminal located at Berth 28. "May the terminal be a place of anticipation for all passengers about to start their cruise. It will provide first class handling quality and strengthen Kiel's market position", Lord Mayor Kämpfer said.



With the second terminal building, Kiel adapts its capacities to the growing number of passengers and ships of ever increasing sizes. The PORT OF KIEL invests about 9 million Euros in the new building which will be ready for use in the course of this year's season. Dirk Claus: "One terminal for each berth means optimum service for shipping companies and passengers alike." The second terminal is located adjacent to and north of the existing building. Its functionality has been inspired by the latter. While the luggage will be handled on the ground floor, the first floor will be dedicated to the passengers and the check-in processes.

MEIN SCHIFF 2 OUTFITTING

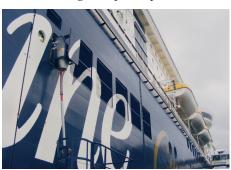
The new "Mein Schiff 2" will be christened in Lisbon on February 9th. Up to that date, however, the owner of the latest newbuild of TUI Cruises remains the Meyer Turku Shipyard and the vessel needs to get its final outfitting. In order to avoid doing that during the icy Finnish winter the ship was relocated to Kiel at the turn of the year.



In January, the new "Mein Schiff 2" will receive its final outfitting at Ostseekai and the shippard will also hand it over to the shipping company here. After that, it will head off from the Baltic Sea to the North Sea. An anticipation cruise will be followed by the christening trip to the Canary Islands.

SHORE POWER NORWEGENKAI

The construction works at the Norwegenkai Terminal for the first onshore-power supply facility in the commercial Port of Kiel are progressing quickly. As of the spring season the Color Line ferries can be supplied entirely with power generated from renewable sources for their stay in port. On the occasion of the groundbreaking ceremony for the facility, Dr Bernd Buchholz, Economics Minister of the federal state of Schleswig-Holstein, said: "We are taking action to make a substantial contribution to air purification. The use of onshore-power supply sustainably reduces ship emissions during time spent in port.



Schleswig-Holstein supports this trend-setting project and beyond that advocates at government level to improve the overall economic conditions for the use of onshore-power." The overall project owner for the Norwegenkai facility, which is being built by Siemsens AG, is the PORT OF KIEL. Total investment costs amount to 1.3 million Euros. The plant has a maximum power rating of 4.5 Megawatts (MW) at 10 Kilovolt (KV) and a network frequency of 50 Hertz (Hz). In future, local emissions at Norwegenkai will equal zero.

CRUISE SEASON FORECAST 2019

After a very successful cruise season with 168 calls, nearly 600,000 passengers and a gross tonnage of more than 11 million GT in 2018, further growth in the size of vessels is being anticipated in Kiel for the coming season. AIDA Cruises "AIDAprima" will be based in Kiel for the first time and can be seen at Ostseekai every Saturday from May onwards.



The "MSC Meraviglia" (171,600 GT) is even larger and will set a record in Kiel as it offers room for 5,700 passengers. Most frequent guests of the season will be the vessels of AIDA, TUI Cruises, MSC and Costa with the latter's "Costa Pacifica" even doubling the number of cruises from Kiel. A new visitor to the Fjord will be among others the "Nieuw Statendam" of Holland America Line. The new season will be inaugurated at the end of March by the "Viking Sky". The complete list of callers can be found by the middle of January at www.portofkiel.com

INVESTMENT AT OSTUFERHAFEN

The handling performance in Ostuferhafen, the logistics centre on the Kiel Fjord, has increased significantly in the past couple of years. Where just 2 million tons of cargo were handled in 2008, 3.5 million tons were handled in 2018.

The ferries of the DFDS shipping company head off from Ostuferhafen to Lithuania and Russia. In addition, forestry products of SCA and Iggesund are imported from Northern Sweden



and are stored and distributed here. Supported by the federal state of Schleswig-Holstein, the PORT OF KIEL is currently investing in the reconstruction of the Ostuferhafens access area in order to expand hard standing space for trucks, trailers and cars. The works will be completed by this spring and the logistical processes on the terminal will be further optimised.

PORT OF KIEL-MAGAZINE

In January, the new edition of the PORT OF KIEL-Magazine will be published: The 74 pages of "First Trade. First Travel" will focus on the technical progress in the Port of Kiel, on the measures related to the BLUE PORT Concept as well as on the areas of growth for the PORT OF KIEL.



FIRST TRADE FIRST TRAVEL

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If you want to learn more about the PORT OF KIEL, please do not hesitate to email us at marekting@portofkiel.com to receive your personal copy.

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